

# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067 Toll Free Fax: (877) 825-7564 L9 P23 R4074 HWY 596 - Box 109 Keewatin, ON P0X 1C0

# **Job Board Posting**

Date Printed: 2024/05/02



# Vice-president - Goods Production, Utilities, Transportation And Construction

Job ID C4-83-5A-A6-D7-2B

Web Address https://careers.indigenous.link/viewjob?jobname=C4-83-5A-A6-D7-2B

CompanySuper Puffts Snacks CorpLocationMississauga, Ontario

**Date Posted** From: 2022-08-29 To: 2023-02-25

Job Type: Full-time Category: Manufacturing

Job Start Date As soon as possible

Job Salary \$57.10/h Languages English

## **Description**

Duties: Developing and implementing a business plan to grow distribution, volume, visibility and market share through the most effective use of the allocated resource and budget. - Implementing agreed operational plans to maximize trade outputs (distribution, display, pricing, promotion) - Analyzing and assessing the channel volume by chains and branches -Developing and implementing trade coverage plan for the sales team and develop distribution directives of the company brands within the territory, ensuring that availability is maximized in line with the brand strategy, distribution guidelines and market needs. - Preparing action plans by individuals as well as by team for effective sales results and prospects. - Initiating and coordinating development of action plans to penetrate new markets. - Conducting one-on-one review with the team, to build more effective communications, to understand training and development needs, and to provide insight for the improvement of sales team and activity performance. - Working closely with inventory analyst, and responsible for accurate sales forecasting, inventory management, and shipment tracking. Tasks Allocate material, human and financial resources to implement organizational policies and programs, Authorize and organize the establishment of major departments and associated senior staff positions, Co-ordinate the work of regions, divisions or departments, Establish financial and administrative controls; formulate and approve promotional campaigns; and approve overall human resources planning, Establish objectives for the organization and formulate or approve policies and programs, Represent the organization, or delegate representatives to act on behalf of the organization, in negotiations or other official functions Security and safety Bondable, Criminal record check Supervision 16-20 people Transportation/travel information Own vehicle

### **Experience**

5 TO 15 Years

### **Education Requirements**

**BACHELOR'S DEGREE** 

## **Work Environment**

Fast-paced environment, Work under pressure, Tight deadlines, Attention to detail, Large workload

#### Other

Budgetary Responsibility \$1500001 - \$4000000

### **How to Apply**

By email hr@superpufft.com

# **Job Board Posting**

Date Printed: 2024/05/02



# Vice-president - Goods Production, Utilities, Transportation And Construction

Job ID 6B9CED0BF1F88

Web Address http://NewCanadianWorker.ca/viewjob?jobname=6B9CED0BF1F88

CompanySuper Puffts Snacks CorpLocationMississauga, Ontario

**Date Posted** From: 2022-08-29 To: 2023-02-25

Job Type: Full-time Category: Manufacturing

Job Start Date As soon as possible

Job Salary \$57.10/h Languages English

## **Description**

Duties: Developing and implementing a business plan to grow distribution, volume, visibility and market share through the most effective use of the allocated resource and budget. - Implementing agreed operational plans to maximize trade outputs (distribution, display, pricing, promotion) - Analyzing and assessing the channel volume by chains and branches -Developing and implementing trade coverage plan for the sales team and develop distribution directives of the company brands within the territory, ensuring that availability is maximized in line with the brand strategy, distribution guidelines and market needs. - Preparing action plans by individuals as well as by team for effective sales results and prospects. - Initiating and coordinating development of action plans to penetrate new markets. - Conducting one-on-one review with the team, to build more effective communications, to understand training and development needs, and to provide insight for the improvement of sales team and activity performance. - Working closely with inventory analyst, and responsible for accurate sales forecasting, inventory management, and shipment tracking. Tasks Allocate material, human and financial resources to implement organizational policies and programs, Authorize and organize the establishment of major departments and associated senior staff positions, Co-ordinate the work of regions, divisions or departments, Establish financial and administrative controls; formulate and approve promotional campaigns; and approve overall human resources planning, Establish objectives for the organization and formulate or approve policies and programs, Represent the organization, or delegate representatives to act on behalf of the organization, in negotiations or other official functions Security and safety Bondable, Criminal record check Supervision 16-20 people Transportation/travel information Own vehicle

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